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SOP Number: ACCT SOP PAL POLICY FORM CUST - 003

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CINCINNATI CONTAINER COMPANY

PALLET POLICY STATEMENT

- 1.) Cincinnati Container Company is not in the business of selling pallets or making a profit on the sale of pallets. The pallet fee is intended to cover both the cost of purchasing pallets when needed, as well as the cost of replacing pallets that must be discarded due to extensive wear or damage.
- 2.) Cincinnati Container Company will not ship "throw-away" or "final-use" pallets, as they cannot dependably support the valuable products we ship.
- 3.) With just a couple exceptions for specific products, Cincinnati Container Company will use 40x48 4-way pallets.
- 4.) Cincinnati Container Company drivers will exchange pallets whenever possible provided the customer has comparable pallets to exchange (ie. 40x48 4-ways in reasonable condition). Delivery drivers will ask for pallets to exchange.
- 5.) Orders shipped by carrier other than Cincinnati Container Company will include a charge for pallets used, as we have no way to exchange them.
- 6.) For shipments directly from the manufacturer, we will charge for pallets at the same rate we are charged.
- 7.) Goods shipped on Cincinnati Container Company trucks and goods shipped by other carriers (with few exceptions), require pallets for efficient damage-free shipping. UPS Ground and FedEx Ground are exempt regarding this requirement.